PRE-QUALIFICATION OF FIRMS FOR MISCELLANEOUS INFRASTRUCTURE WORKS AT MULTAN INDUSTRIAL ESTATE, MULTAN

PROJECT OUTLINE AND PREQUALIFICATION CRITERIA

P&C/PQ/MISC/IW/MIE/26/33

Head Office:
Commercial Area (North), Sundar Industrial Estate,
Sundar-Raiwind Road, Lahore.
Tel :- 042-35297203-6 Fax :- 042-35297207
Email: info @pie.com.pk

City Office:
Plot No. 169/S, 3rd & 4th Floors, OWSC Building,
Quaid-e-Azam Industrial Estate, Lahore
Tel :- 042-99332519-20 Fax :- 042-99332521

Summary Description

Page No.

Section 1 - Instructions to Applicants (ITA) ---------- 1-1
This Section specifies the procedures to be followed by Applicants in the preparation and submission of their Applications for Prequalification (AFP). Information is also provided on opening and evaluation of AFPs.

Section 2 - Application Data Sheet (ADS) ---------- 2-1
This Section consists of provisions that are specific to each prequalification and supplement the information or requirements included in Section 1 - Instructions to Applicants.

Section 3 - Eligibility and Qualification Criteria (E&QLC) ---------- 3-1
This Section contains the criteria and methods to be used to evaluate Applications.

Section 4 - Application Forms (APF) ---------- 4-1
This Section contains the Application Submission Sheet and all the forms required to be submitted with the Application.

Section 5 - Eligible Countries (ELC)---------- 5-1
This Section contains the list of eligible countries.

Section 6 - Scope of Works---------- 6-1
This Section includes a summary description of the scope of works.

Section 1 – Instructions to Applicants

Table of Contents

Page

A. General 1-2
1. Scope of Application 1-2
2. Source of Funds 1-2
3. Corrupt Practices 1-2
4. Eligible Applicants 1-2
5. Eligible Materials, Equipment and Services 1-3

B. Contents of Prequalification Document 1-3
6. Sections of the Prequalification Document 1-3
7. Clarification of Prequalification Document 1-4
8. Amendment of Prequalification Document 1-4

C. Preparation of Applications 1-4
9. Cost of Applications 1-4
10. Language of Application 1-4
11. Documents Comprising the Application 1-4
12. Application Submission Sheet 1-5
13. Documents Establishing the Eligibility of the Applicant 1-5
14. Documents Establishing the Qualifications of the Applicant 1-5
15. Format and Signing of the Application 1-5

D. Submission of Applications 1-5
16. Sealing and Marking of Applications 1-5
17. Deadline for Submission of Applications 1-6
18. Late Applications 1-6
19. Opening of Applications 1-6

E. Evaluation of Applications 1-6
20. Confidentiality 1-6
21. Clarification of Applications 1-6
22. Responsiveness of Applications 1-6
23. Subcontractors 1-7

F. Prequalification of Applicants 1-7
24. Evaluation of Applications 1-7
25. Employer's Right to Reject Applications 1-7
26. Prequalification of Applicants 1-7
27. Notification of Prequalification 1-7
28. Invitation to Bid 1-7
29. Changes in Qualifications of Applicants 1-7

1.1 PROJECT INTRODUCTION

Punjab Industrial Estates Development & Management Company (PIEDMC) has been established by Government of Punjab, with the main objective to develop a chain of new industrial estates along with upgrading the existing ones in a dynamic and innovative manner, making ancillary arrangements related to the development of infrastructure, meeting the new challenges of WTO regime and providing solutions to the problems of prospective entrepreneurs.

The Multan Industrial Estate is a major economic hub in South Punjab, spanning 1,410 total acres and managed by the Punjab Industrial Estates Development and Management Company (PIEDMC). It is divided into Phase-I (743 acres, developed in the 1980s) and Phase-II (667 acres, launched in 2006 and inaugurated in 2013).

	A. General
1. Scope of Application	1.1 In connection with the Invitation for Prequalification (IFP) indicated in Section 2 – Application Data Sheet (ADS), the Prequalification documents can be downloaded through PPRA website, PIEDMC website and Punjab e-Procurement System (eP).
2. Source of Funds	2.1 The Project shall be financed exclusively by the Employer through revenues generated by sale.
3. Corrupt Practices	3.1 The Employer shall declare an Applicant for Prequalification as ineligible for participating in any public procurement process of the organization for such period as it may determine on account of his engaging, directly or through an agent, in corrupt practice.
4. Eligible Applicants	4.1 An Applicant may be an entity or any combination of entities with a formal intent to enter into an agreement or under an existing agreement in the form of a Joint Venture. In the case of a Joint Venture, (a) all partners shall be jointly and severally liable; and (b) Joint Venture shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the partners of the Joint Venture during the prequalification process; in the event the Joint Venture is prequalified, during the bidding process; and, in the event the Joint Venture is awarded the Contract, during contract execution. **Note: Joint Venture is not allowed.**
	4.2 An Applicant, shall have the nationality of Islamic Republic of Pakistan. An Applicant shall be deemed to have the nationality of Pakistan if the Applicant is constituted, incorporated and operates in conformity with the provisions of the laws of Pakistan.
	4.3 An applicant shall be duly licensed by the Pakistan Engineering Council (PEC) in the category C-A (No Limit) with specialized codes of CE-01, CE-09, CE-10, CE-11 (vii) & EE-11(vi) General Electrical works only PEC licensed must be valid.
	4.4 An Applicant shall be registered with Income Tax Department and must be on Active Taxpayer List of the Federal Board of Revenue at the time of submission of its Application.
	4.5 An Applicant shall not be eligible to participate in this prequalification process while under temporary suspension or debarment/blacklisting by the Employer, any Government/Semi Government/Public Department in Pakistan (whether notified or not by Punjab Procurement Regulatory Authority (PPRA) on its website).
	4.6 Applicants shall not have a conflict of interest. All Applicants found to have a conflict of interest shall be disqualified. Applicants may be considered to be in a conflict of interest with one or more parties in the prequalification process, if any of the following apply: (a) an Applicant participates in more than one Applications in this prequalification process, will result in the disqualification of all

	Applications in which the Applicant has participated; (b) two or more Applicants partially or wholly owned or directed by common individuals, regardless of extent of their shares or interest shall not be eligible to participate in the prequalification process. Either only one such Applicant may participate or such Applicants may form a joint venture to participate as one venture; (joint venture is not allowed) and an Applicant or its affiliated entity, participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of this Prequalification.
	4.7 Applicants shall provide such evidence of their continued eligibility satisfactory to the Employer, as the Employer shall reasonably request.
	4.8 Applicants who have un-settled obligations / disputes / liabilities with the Employer or any litigation / arbitration with the Employer, shall not be eligible to participate unless all matters referred above are mutually settled and a clearance certificate without any condition is obtained from PIEDMC prior to applying for the pre-qualification.
5. Eligible Materials, Equipment and Services	5.1 The materials, equipment and services to be supplied under the Contract shall have as their country of origin in an eligible country as per Section 5 titled Eligible Countries.
	B. Contents of Prequalification Document
6. Sections of the Prequalification Document	6.1 The Prequalification Document consists of the following sections indicated below, and should be read in conjunction with any Addenda issued in accordance with ITA 8. • Section 1 Instructions to Applicants (ITA) • Section 2 Application Data Sheet (ADS) • Section 3 Eligibility and Qualification Criteria (E&QLC) • Section 4 Application Forms (APF) • Section 5 Eligible Countries (ELC) • Section 6 Scope of Works
	6.2 The IFP issued by the Employer is not part of the Prequalification Document.
	6.3 The Employer is not responsible for the completeness of the Prequalification Document and its addenda, if they were not obtained directly from the source stated by the Employer in the IFP.
	6.4 The Applicant is expected to examine all instructions, forms, and terms in the Prequalification Document and to furnish all information or documentation required by the Prequalification Document. The information or documentation shall be complete, accurate, current, and verifiable. The Employer shall have the right to conduct independent checks to determine the completeness and accuracy of the information

	or documentation provided by the Applicant, and to take remedial actions, including rejection of the Applicant, as appropriate.
7. Clarification of Prequalification Document	7.1 A prospective Applicant requiring any clarification on the Prequalification Document shall contact the Employer in writing at the Employer's address indicated in the ADS. The Employer will respond in writing to any request for clarification provided that such request is received no later than five (05) days prior to the deadline for submission of Applications. The Employer's response will be communicated not later than two (02) days prior to deadline for submission of Applications. The Employer shall forward copies of its response to all Applicants who have acquired the Prequalification Document, including a description of the inquiry but without identifying its source, subject to ITA 6.3. Should the Employer deem it necessary to amend the Prequalification Document as a result of a request for clarification, it shall do so following the procedure under ITA 8 and in accordance with the provisions of ITA 17.2. **Note: Any clarification on the Prequalification Documents shall be obtained through Punjab e-procurement Portal (eP)**
8. Amendment of Prequalification Document	8.1 At any time prior to the deadline for submission of Applications, the Employer may amend the Prequalification Document by issuing addenda.
	8.2 Any addendum issued shall be part of the Prequalification Document and shall be communicated in writing to all who have obtained the Prequalification Document from the Employer in accordance with ITA 6.3. **Note: Any addendum shall be communicated through Punjab e-Procurement System (eP)**
	8.3 To give prospective Applicants reasonable time in which to take an addendum into account in preparing their Applications, the Employer may, at its discretion, extend the deadline for the submission of Applications, pursuant to ITA 17.2.
	C. Preparation of Applications
9. Cost of Applications	9.1 The Applicant shall bear all costs associated with the preparation and submission of its Application, and the Employer shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.
10. Language of Application	10.1 The Application, as well as all correspondence and documents relating to the prequalification exchanged by the Applicant and the Employer, shall be written in the English language. Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages into the English language, in which case, for purposes of interpretation of the Application, the translation shall govern.
11. Documents Comprising the Application	11.1 The Application shall comprise the following: (a) Application Submission Sheet, in accordance with ITA 12;

	(b) written confirmation authorizing the signatory of the Application to commit the Applicant, in accordance with ITA 15.3; (c) documentary evidence establishing the Applicant's eligibility to prequalify, in accordance with ITA 13; (d) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 14; and (e) any other document required as specified in the ADS.
12. Application Submission Sheet	12.1 The Applicant shall prepare an Application Submission Sheet using the form furnished in Section 4 – Application Forms. This form must be completed without any alteration to the text, and no substitutes shall be accepted. All blank spaces shall be filled in with the information requested.
13. Documents Establishing the Eligibility of the Applicant	13.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Sheet and Forms ELI 1 and 2, included in Section 4 – Application Forms.
14. Documents Establishing the Qualifica-tions of the Applicant	14.1 To establish its qualifications to perform the Contract in accordance with Section 3 – Eligibility and Qualification Criteria, the Applicant shall provide the information requested in the corresponding Information Sheets included in Section 4 – Application Forms.
15. Format and Signing of the Application	15.1 The Applicant shall prepare one original set of the documents comprising the Application as described in ITA 11 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant.
	15.2 The Applicant shall submit copies of the signed original Application, in the number specified in the ADS, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail. **Note:Only Original Application shall be submitted through Punjab e-Procurement System (eP)**
	15.3 The requirements regarding the legal instrument evidencing the authorization to represent and sign on behalf of the Applicant shall be as specified in the ADS. The name and position held by each person signing the authorization must be typed or printed below the signature. If an Applicant submits a deficient authorization, the Application shall not be rejected in the first instance. The Employer shall request the Applicant to submit an acceptable authorization within the number of days as specified in the ADS. Failure to provide an acceptable authorization with the prescribed period of receiving such a request shall cause the rejection of the Application.
	D. Submission of Applications
16. Sealing and Marking of Applications	16.1 The Applicant shall enclose the original and the copies of the Application in a sealed envelope which shall (a) bear the name and address of the Applicant;

	(b) be addressed to the Employer, in accordance with ITA 17.1; and (c) bear the specific identification of this prequalification process indicated in ADS 1.1. **Note: Only Original Application shall be submitted through Punjab e-Procurement System (eP)**
	16.2 If the envelope is not sealed and marked as required, the Employer will assume no responsibility for the misplacement of the Application. **Note: Original Applications must be submitted through Punjab e-procurement System (eP)**
17. Deadline for Submission of Applications	17.1 Applications must be received by the Employer at the address and no later than the deadline indicated in the ADS, PPRA website and Punjab e-Procurement System.
	17.2 The Employer may, at its discretion, extend the deadline for the submission of Applications by amending the Prequalification Document in accordance with ITA 8, in which case all rights and obligations of the Employer and the Applicants subject to the previous deadline shall thereafter be subject to the deadline as extended.
18. Late Applications	18.1 The Employer shall reject late Applications
19. Opening of Applications	19.1 The Employer shall prepare a record of the opening of Applications that shall include, as a minimum, the name of the Applicant. A copy of the record shall be distributed to all Applicants.
	E. Evaluation of Applications
20. Confidentiality	20.1 Information relating to the evaluation of Applications, and recommendation for prequalification, shall not be disclosed to Applicants or any other persons not officially concerned with such process until the notification of prequalification is made to all Applicants.
	20.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 28, if any Applicant wishes to contact the Employer on any matter related to the prequalification process, it may do so in writing.
21. Clarification of Applications	21.1 To assist in the evaluation of Applications, the Employer may, at its discretion, ask any Applicant for a clarification of its Application which shall be submitted within a stated reasonable period of time. Any request for clarification and all clarifications shall be in writing.
	21.2 If an Applicant does not provide clarifications of the information requested by the date and time set in the Employer's request for clarification, the Employer may proceed with the evaluation based on the information submitted with the Application.
22. Responsive-ness of Applications	22.1 The Employer may reject any Application which is not responsive to the requirements of the Prequalification Document.

23. Subcontractors	23.1 The Employer does not intend to execute certain specific parts of the Works by subcontractors selected in advance by the Employer (Nominated Subcontractors).
	F. Prequalification of Applicants / Instruction to Applicants
24. Evaluation of Applications	24.1 The Employer shall use the criteria and methods defined in Section 3 – Eligibility and Qualification Criteria to evaluate the qualifications of the Applicants, in addition to Section 1 - Sub-section A-4.
	24.2 The general experience and financial resources of subcontractors shall not be added to those of the Applicant for purposes of prequalification of the Applicant.
	24.3 As stipulated in ITA 1.1, this prequalification exercise shall be for the works described in Section 6 – Scope of Works.
25. Employer's Right to Reject Applications	25.1 The Employer reserves the right to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to Applicants.
26. Prequalification of Applicants	26.1 All Applicants whose Applications have been determined to be substantially responsive to the requirements of the Prequalification Document and who have met or exceeded the specified criteria shall be prequalified by the Employer.
27. Notification of Prequalification	27.1 Once the Employer has completed the evaluation of the Applications, it shall notify all Applicants in writing of the names of those Applicants who have been prequalified.
28. Invitation to Bid	28.1 Promptly after the notification of the results of the prequalification, the Employer shall invite bids from all the Applicants that have been prequalified.
29. Changes in Qualifications of Applicants	29.1 Any change in the qualification status of an Applicant after being prequalified in accordance with ITA 27 shall be subject to the written approval of the Employer. Any such change shall be submitted to the Employer no later than 07 days after the date of the Invitation to Bid. Such approval shall be denied if, as a consequence of any change, (a) the prequalified Applicant, after the change, no longer substantially meets the qualification criteria set forth in Section 3 – Eligibility and Qualification Criteria; or (b) a new partner that had not been prequalified as an Applicant is added to a prequalified Applicant.

Section 2 – Application Data Sheet

A. General

ITA 1.1	The identification of the Invitation for Prequalification is: **P&C/PQ/MIE/26/33**
ITA 1.1	The name of the Employer is: **Punjab Industrial Estates Development and Management Company (PIEDMC)**
ITA 2.1	The name of the Project: **Prequalification of Miscellaneous Infrastructure Works at Multan Industrial Estate, Multan**
ITA 4.1 (a)(b)	**Joint Venture** is not allowed

B. Contents of the Prequalification Document

ITA 7.1	For clarification purposes only: **Punjab e-Procurement System (eP)**

C. Preparation of Applications

ITA 11.1 (e)	The Applicant shall submit with its Application the following additional documents: **Not Applicable**
ITA 15.2	In addition to the original, the number of copies to be submitted with the Application is: The original pre-qualification documents to be submitted on , **Punjab e-Procurement System (eP)**
ITA 15.3	The requirements regarding the legal instrument evidencing the authorization to represent and sign on behalf of the Applicant shall be a Power of Attorney, indicating that the person(s) signing the Application has(ve) the authority to sign the Application for Prequalification.
ITA 15.3	The Applicant shall submit an acceptable authorization with the original pre-qualification documents to be submitted on **Punjab e-Procurement System (eP)**

D. Submission of Applications

ITA 17.1	For Application submission purposes only, **Punjab e-Procurement System (eP)**
	The deadline for Application submission is: **Given date and time on Punjab e-Procurement System (eP**

Section 3: Eligibility and Qualification Criteria

1. General

This Section contains Eligibility and Qualification Criteria that the Employer shall use to evaluate the Applications and qualify the Applicants in accordance with ITA 24. The Applicant shall provide all the information requested in the relevant forms contained in Section 4 – Application Forms.

The information provided in the forms shall be substantiated with valid documentary evidences otherwise the requirement will not be considered as complied.

2. Criteria

Eligibility and Qualification Criteria described here below must be met by the legal entity(ies) comprising the Applicant.

2.1 Eligibility

Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
2.1.1 Nationality					
Nationality in accordance with ITA 4.2.	must meet requirement	not applicable	not applicable	not applicable	Application Submission Sheet, Forms ELI-1 & ELI– 2 with attachments
2.1.2 PEC Licensing					
Licensing by Pakistan Engineering Council (PEC) in accordance with ITA 4.3.	must meet requirement	not applicable	not applicable	not applicable	PEC License must be valid in category C-A with specialized codes CE-01, CE-09, CE-10, CE-11(vii) and EE-11(vi) PEC license must be valid on the date of submission of PQ application.

Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
2.1.3 Tax Registration					
Requirement of the firm on Active Taxpayer List (ATL) of FBR in accordance with ITA 4.4.	must meet requirement	not applicable	not applicable	not applicable	Extracts of ATL
2.1.4 Debarment/Blacklisting					
Not having been debarred/blacklisted by the PIEDMC and PPRA in accordance with ITA 4.5.	must meet requirement	not applicable	not applicable	not applicable	Application Submission Sheet
2.1.5 Conflict of Interest					
No Conflict of Interest in accordance with ITA 4.6.	must meet requirement	not applicable	not applicable	not applicable	Application Submission Sheet, Form ELI-1 with attachments
2.2 Pending Litigation and Arbitration					
All pending litigation and arbitration, if any, shall be treated as resolved against the Applicant and so shall in total not represent more than fifty percent (50%) of the Bidder's net worth for the last year calculated as the difference between total assets and total liabilities.	must meet requirement	not applicable	not applicable	not applicable	Form LIT – 1 with attachments

2.3 Financial Situation

Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
2.3.1 Historical Financial Performance					
Submission of separate yearly audited financial statements for the last three (03) years i-e 2025-26, 2024-25 & 2023-24, to demonstrate the current soundness of the Applicant's (legal entity) financial position and its Prospective long-term profitability. As a minimum, Net worth for the last year, calculated as the difference between total assets and total liabilities must be positive.	must meet requirement	not applicable	not applicable	not applicable	Form FIN – 1 with attachments
2.3.2 Average Annual Construction Turnover					
Minimum average annual construction turnover of Rs. 1500 million (Pak Rupees Fifteen hundred million) calculated as total certified payments received for contracts in progress or completed, within the last three (3) years.	must meet requirement	not applicable	not applicable	not applicable	Form FIN – 2 with attachments

2.3.3 Financial Resources

The Applicant must demonstrate access to, or availability of, financial resources such as liquid assets (Cash & Bank balances and marketable securities only), unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet: (a) the cash flow requirements of PKR 600 million (Pak Rupees six hundred million) for this contract; (b) the overall cash flow requirements for this contract and his current works commitment. (c) Furnish latest certificate from the Bank about the available financial limit. (d) The Bank Certificate must be signed by an officer not below the rank of AVP. The Bank Certificate will be verified.	must meet requirement	not applicable	not applicable	not applicable	Form FIR-1 Form FIR-2 with attachments

2.4 Experience in Contracts of Similar Size and Nature

Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
Minimum two (02) of similar nature (Infrastructure development projects) and complexity completed over last five (05) years each project amounting not less than PKR 1 Billion. Both projects shall have been executed in Pakistan (Documentary evidence to be attached)	must meet requirement	not applicable	not applicable	not applicable	Form EXP-1 with attachments

Minimum one (01) project of similar nature and complexity in hand amounting not less than PKR 1000 million. The Project must be in Pakistan and there should be at least 25% Physical progress. (Documentary evidence to be attached)					

Notes:

(i) Project having amount less than Rs. 1000 million shall not be considered or Infrastructure Development Works must have component of Roads, Force Main and Drainage Works of minimum Rs. 1000 million.

(ii) The building, dam, irrigation, canals and telecom projects will not be considered (in any case) as "similar nature" projects. However, roads, drains and Force main works will be considered for appropriate value.

(iii) The projects shall have been executed as prime contractor. The projects executed as sub-contractor shall not be considered. In case of JV, the amount of work will be worked out as per share in the JV Agreement.

(iv) The completed projects will include asphalt pavement (pre-mix) of value minimum Rs. 250 million or Infrastructure Development Works having a component of asphalt pavement (pre-mix) minimum Rs.250 million.

(v) The bidder shall submit authenticated documentary evidence of the contracts being claimed under above mentioned criteria which includes Taking Over Certificate / Completion Certificate duly certified by the Project Director / The Engineer of the relevant Government entity.

(vi) The bidder must provide contact details including Name, Designation, Phone number, Name of Organization of the Project Director / The Engineer, certifying the above required documents.

(vii) The information provided by the bidder shall be substantiated with valid documentary evidences otherwise the requirement will not be considered as complied.

2.5 Personnel

The Applicant must demonstrate that it has the suitably qualified personnel for the key positions that meet the following requirements and will be made available for this contract as per requirements:

Sr. No.	Position	Total Work Experience [years]	Experience In Similar Work [years]
1	Project Manager (Civil)	20	15
2	Site Construction Manager (Civil)	15	10
3	Site Engineer (Civil)	10	07
4	Material Engineer	10	07
5	Quantity Surveyor	10	07
6	Civil Surveyor	15	10
7	Sub Engineer Civil	10	07

The Applicant shall provide details of the above-mentioned personnel that the Applicant considers appropriate to perform the Contract together with their academic qualifications and experience. The Applicant shall also complete the Forms PER-1 and PER-2.

2.6 Equipment

The Applicant must demonstrate that it has owned the following key equipment:

Sr. No.	Equipment Type	*Minimum Numbers Required
1	Grader	1
2	Excavator	1
3	Dumper / Tractor Trolly	2
4	Milling Machine Asphalt	1
5	Concrete Mixer Machine	2
6	Vibratory Roller	1
7	Water Bowser/Tanker	2
8	Asphalt Plant in the vicinity of Multan City	1
9	Transit Mixer	1
10	Small Crane	1
11	Surveying Instrument (Total Station & Auto level)	2 set
12	Generator	1
13	Steel formwork	25,000 sft

* These are the minimum requirements. However, the Applicant should have sufficient resources to complete the Project within scheduled time. The Applicant shall provide details of proposed items of equipment using Form EQUIP-1. Evidence of ownership/ prior use must be provided. Equipment on rental basis or with different ownership title will not be considered.

Section 4 – Application Forms

To establish its qualifications to perform the Contract in accordance with Eligibility and Qualification Criteria, the Applicants shall provide all the information requested in the corresponding forms included herein.

- Application Submission Sheet		
1	Form ELI - 1:	Applicant Information Sheet (In case of Single Entity)
2	Form ELI - 2:	Applicant Information Sheet (In case of Joint Venture)
3	Form LIT - 1:	Pending Litigation and Arbitration
4	Form FIN - 1:	Financial Situation
5	Form FIN - 2:	Average Annual Construction Turnover
6	Form FIR - 1:	Financial Resources
7	Form FIR - 2:	Current Contract Commitments/Works in Progress
8	Form EXP - 1:	Experience in Contracts of Similar Size and Nature
9	Form PER - 1:	Proposed Personnel
10	Form PER-2:	Resume of Proposed Personnel
11	Form EQUIP - 1:	Equipment

-Note-

The information provided in the corresponding forms included herein should be substantiated with valid documentary evidences otherwise the requirement will not be considered as complied.

Application Submission Sheet

IFP No.: .....

Miscellaneous Infrastructure Works at Multan Industrial Estate, Multan

To:
General Manager (Planning and Contracts),
Punjab Industrial Estates Development and Management Company (PIEDMC),
Head Office, Commercial Area (North),
Sunder Industrial Estate, Sundar-Raiwand Road, Lahore

Gentleman,

We, the undersigned, apply to be prequalified for the referenced IFP and declare the following:

(a) We have examined and have no reservations to the Prequalification Document, including addenda, issued in accordance with ITA 8.

(b) Our subcontractors or suppliers for any part of the contract, if any, shall have nationalities from eligible countries, in accordance with ITA 5.

(c) We have not been declared debarred/blacklisted in accordance with ITA 4.5.

(d) We do not have any conflict of interest in accordance with ITA 4.6.

(e) We understand that you may cancel the prequalification process at any time and that you are not bound either to accept any Application that you may receive or to invite the prequalified Applicants to bid for the contract subject of this prequalification, without incurring any liability to the Applicants, in accordance with ITA 25.

(f) We undertake that all the information and documents submitted with our Application are genuine, and in case of incorrect information or fake documents we shall be liable for punitive action under the Applicable Law.

Dated this _____day of_____2021

Signature: _____

in the capacity of _____duly authorized to sign Application for and on behalf of

_____

(Name of Applicant in Block Capitals)

(Seal)

Address:_____

_____

_____

Witness:

Signature: _____

Name: _____

Address: _____

_____

Occupation:_____

Form ELI - 1: Applicant Information Sheet (In case of Single Entity)

Applicant's legal name	
Applicant's country of constitution	
Applicant's year of constitution	
Applicant's legal address in country of constitution	
Applicant's authorized representative information (name, address, telephone numbers, fax numbers, e-mail address)	

Attached are copies of the following documents.

❑ 1. Articles of incorporation or constitution of the legal entity named above along with list of controlling shareholders, directors and legal representative.

❑ 2. Authorization to represent the firm named above.

Form ELI - 2: Applicant Information Sheet (In case of Joint Venture)

Each partner of a JV must fill in this form.

Applicant's legal name	
JV Partner's legal name	
JV Partner's country of constitution	
JV Partner's year of constitution	
JV Partner's legal address in country of constitution	
JV Partner's authorized representative information (name, address, telephone numbers, fax numbers, e-mail address)	

Attached are copies of the following documents.

- ❑ 1. Articles of incorporation or constitution of the legal entity named above along with list of controlling shareholders, directors and legal representative.
- ❑ 2. Authorization to represent the firm named above.
- ❑ 3 Letter of Intent/Joint Venture Agreement; a statement to the effect shall be included in the Letter of Intent/JV Agreement that all partners of the Joint Ventures shall at all times and under all circumstances be liable jointly and severally for the execution of the Contract in accordance with the Contract terms.

Form LIT - 1: Pending Litigation and Arbitration

Each Applicant or partner of a JV must fill in this form.

Choose one of the following:

☐ **No pending litigation and arbitration in accordance with Criterion 2.2 of Section 3: Eligibility and Qualification Criteria**

☐ **Below is a description of all Pending litigation and arbitration formally commenced against the Applicant/ JV Partner in accordance with Criterion 2.2 of Section 3: Eligibility and Qualification Criteria**

Net worth for the last year = PKR _____
[As per Form FIN - 1]

Year	Matter in Dispute	Value of Pending Claim in respective currency _____	Value of Pending Claim in PKR Equivalent
Total			

Value of Pending Claim as a Percentage of Net Worth	

Form FIN - 1: Financial Situation

Each Applicant or partner of a JV must fill in this form.

Year 1:	**Year 2:**	**Year 3:**	**Year 4:**	**Year 5:**

Information from Balance Sheet

Total Assets (TA)					
Total Liabilities (TL)					
Net Worth =TA-TL					
Current Assets (CA)					
Current Liabilities (CL)					
Working Capital = CA-CL					

Information from Income Statement

Total Revenues					
Profits Before Taxes					
Profits After Taxes					

❑ Attached are copies of financial statements (balance sheets including all related notes, and income statements) for the last five years, as indicated above, complying with the following conditions.

- All such documents reflect the financial situation of the firm.
- Historic financial statements must be audited by a certified accountant.
- Historic financial statements must be complete, including all notes to the financial statements.
- Historic financial statements must correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).

Form FIN - 2: Average Annual Construction Turnover

Each Applicant or partner of a JV must fill in this form.

Year	Amount (PKR)
Average Annual Turnover:	

The information supplied should be the Annual Construction Turnover of the Applicant or each member of a JV in terms of the amounts billed to clients for each year for contracts in progress or completed.

Form FIR - 1: Financial Resources

Specify proposed sources of financing, such as liquid assets (Cash & Bank balances and marketable securities only), unencumbered real assets, lines of credit, and other financial means other than any contractual advance payments, net of current commitments, available to meet the cash flow demands of this contract.

Each Applicant or partner of a JV must fill in this form.

No.	Source of Financing	Amount (PKR)
1		
2		
3		
4		
	Total	
	Current Commitments [*as per Form FIR - 2*]	
	Net Financial Resources	

Form FIR - 2: Current Contract Commitments/Works in Progress

Applicant and each partner to a JV should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion.

Each Applicant or partner of a JV must fill in this form.

No.	Name of Contract	Employer's Contact Address, Tel, Fax	Value of Outstanding Work [Respective Currency _____]	Value of Outstanding Work [PKR Equivalent]*	Estimated Completion Date	Value of Net Outstanding Work ** [PKR Equivalent]*
1						
2						
3						
4						
5						
Total Value of Outstanding Work [PKR Equivalent]						

* Converted to PKR at the rate of exchange prevailing twenty-eight days prior to deadline for submission of Applications.

** The Applicant shall substantiate the above information for next four months with documentary evidence, i.e., Award of Contract & Approved Project Schedule(s) etc.

The Applicant shall also provide the evidence of rate of exchange.

Form EXP – 1: Experience in Contracts of Similar Size and Nature

Each Applicant or partner of a JV must fill this form.

Fill out one (1) form per contract.

Contract of Similar Size and Nature		
Name of Firm:		
Contract No	**Contract Identification**	
Award Date:		**Completion Date:**
Total Contract Amount	**in respective currency _____:** **in PKR Equivalent*:**	
If partner in a Joint Venture, specify participation of total contract amount	**Percentage share in Total:** **Corresponding Amount (in PKR):**	
Employer's name **Address** **Telephone number** **Fax number** **E-mail**		
Description of the Similarity in Accordance with Criterion 2.4 of Section 3: Eligibility and Qualification Criteria		

* Converted to PKR at the rate of exchange at the date of contract.

Form PER - 1: Proposed Personnel

The Applicant shall provide the names of suitably qualified personnel to meet the specified requirements stated in Section 3: Eligibility and Qualification Criteria. The data on their experience should be supplied using the Form below for each candidate.

1.	**Title of Position***
	Name
2.	**Title of Position***
	Name
3.	**Title of Position***
	Name
4.	**Title of Position***
	Name
7.	**Title of Position***
	Name

*As listed in Section 3: Eligibility and Qualification Criteria

Form PER - 2: Resume of Proposed Personnel

Position		
Personnel Information	**Name**	**Date of birth**
	Professional qualifications	
	Total Work Experience [Years]:	**Experience in Similar Work [Years]:**
Present Employment	**Name of employer**	
	Address of employer	
	Telephone	**Contact (manager / personnel officer)**
	Fax	**E-mail**
	Job title	**Years with present employer**

Summarize professional experience in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

From	To	Company/Project/Position/Relevant Technical and Management Experience

Form EQUIP - 1: Equipment

The Applicant shall provide adequate information to demonstrate clearly that it has the capability to meet the requirements for the key equipment listed in Section 3: Eligibility and Qualification Criteria. A separate Form shall be prepared for each item of equipment listed.

<table>
<tr><td colspan="3">Item of Equipment</td></tr>
<tr><td colspan="3"></td></tr>
<tr><td rowspan="2">Equipment Information</td><td>Name of manufacturer</td><td>Model and power rating</td></tr>
<tr><td>Capacity</td><td>Year of manufacture</td></tr>
<tr><td rowspan="3">Current Status</td><td colspan="2">Current location</td></tr>
<tr><td colspan="2">Details of current commitments</td></tr>
<tr><td colspan="2"></td></tr>
<tr><td rowspan="2">Source</td><td colspan="2">Indicate source of the equipment
☐ Owned ☐Rented ☐Leased</td></tr>
<tr><td colspan="2"></td></tr>
</table>

Section 5 – Eligible Countries

The countries with which Pakistan has commercial/ trade relations as per applicable laws of Pakistan.

Section 6 – Scope of Works

A. Project Introduction

Government of the Punjab established Punjab Industrial Estates Development & Management Company (PIEDMC) (the Employer) to achieve orderly, planned and rapid industrialization of the Punjab by developing new industrial estates and managing the existing industrial estates in a dynamic and innovative manner with a view to providing turnkey solutions to the prospective entrepreneurs thereby generating economic activity and creating mass employment opportunities.

The importance of establishment of modern industrial parks/estates cannot be over emphasized in the present era of rapid growth of industrialization. Experience in the country and elsewhere strongly indicates that industries thrive better when established in a planned environment of an industrial estate.

The benefits of industrial estates include:

i. structured platform available to set up industries
ii. support services/ utilities provided at one location
iii. availability of skilled/ unskilled manpower
iv. capitalization of strength of each region
v. relatively secure environment
vi. easy to comply with environmental regulations

The Government of the Punjab has initiated a project of "Multan Industrial Estate" to promote industrialization in South Punjab. PIEDMC has been made responsible for its execution.
The Project site is located 17 km from Multan City, 10 km from Multan Airport and 9 km from Muzafarabad Railway station. The satellite image showing the location plan of Multan Indstrial Estate is attached. Multan Industrial Estate has been developed over an area of about 1410 acres (743 acres of Phase-I and 667 acres of Phase-II) which can meet the requirements to provide maximum possible facilities including infrastructure, amenities and grid station etc. to the potential industrialists.

B. Scope of Works

The Employer has issued the directive for Prequalification of Constructors/Applicants for execution of of following components of the Project:

- Supply and laying of remaining 1900 meter, 36 inch dia HDPE Force Main at Multan Industrial Estate, Phase-I & II, Multan.
- Construction of RCC covered Drain at Multan Industrial Estate.
- Rehabilitation of Road from Gate-2 to Ali Akbar Chowk at Multan Industrial Estate, Multan.
- Construction of Drain & Rehabilitation of Existing Road on Asia Poultry Feed Road in Multan Industrial Estate, Multan.

LOCATION PLAN OF MULTAN INDUSTRIAL ESTATE

