

Punjab Industrial Estates Development and Management Company (PIEDMC)

BID DOCUMENT

for

PURCHASE OF TRUCK MOUNTED SKY LIFT

- Invitation to Bid
- Instructions to Bidders
- Technical Specifications
- Bid Forms
- Conditions of Contract

General Manager (Planning and Contracts)
Commercial Area (North)
Sundar Industrial Estate, Sundar Raiwind Road
Lahore
Phone 042-35297203-6

The bidder is expected to examine the Bidding Documents, including all instructions, forms, terms, specifications and charts/drawings. Failure to furnish all information required by the Bidding documents or submission of a Bid not substantially responsive to the Bidding Documents in every respect would result in the rejection of the Bid.



PUNJAB INDUSTRIAL ESTATES DEVELOPMENT AND MANAGEMENT COMPANY



TENDER NOTICE

Punjab Industrial Estates Development and Management Company (PIEDMC) was established by Govt. of the Punjab, to facilitate the industrial growth of Punjab.

1. The Employer, Punjab Industrial Estates Development and Management Company (PIEDMC), invites sealed bids from manufacturer or authorized dealer for the procurement of following item

Sr. No.	Item/Description	Quantity
1.	Supply of Truck Mounted Sky Lift	01No.

2. Interested eligible Bidders may obtain further information from GM (P & C) and inspect the Bidding Document at the address given below from 0900 to 1500 hours.
3. The Bidding Document, in the English language, may be purchased by interested Bidders on the submission of a written application to the address below and upon payment of a nonrefundable fee of Pak Rs.500/- (Pak Rupees five hundred only), in the form of Pay Order / Demand Draft / CDR from any Scheduled Bank in Pakistan in favour of PIEDMC. No document will be issued on last submission date
4. Bids must be delivered to the address below at or before **9th February, 2018 on 1100 Hours**. All Bids must be accompanied by a Bid Security of Rs. 120,000/- in the form of Pay Order / Demand Draft / CDR from any Scheduled Bank in Pakistan in favour of PIEDMC. Late bids shall be rejected. Bids will be opened on the same day on 1130 Hours in the presence of the Bidders' representatives who choose to attend at the address below
5. Employer will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of Bids
6. In case, the firm is found Black-listed by any Department or provide false / misleading information, it's Bid will be cancelled; and will be recommended for punitive action.

General Manager (Planning & Contracts)

**Punjab Industrial Estates, Head Office, Commercial Area(North),
Sundar Industrial Estate, Sundar-Raiwind Road, Lahore.
Tel :- 042-35297203-6 Fax :- 042-35297207**

INSTRUCTIONS TO BIDDERS

INTRODUCTION

1. Scope

- 1.1 The Purchaser wishes to receive Bid for the items / Equipments mentioned in Invitation to Bid at the earlier page (hereinafter referred to as Goods) and provide services such as installation, configuration, testing, training, support, after sale services and other such obligations specified hereinafter (hereinafter referred to as Services).
- 1.2 The bid is to be completed and submitted to the Purchaser in accordance with these Instructions to Bidders.

2. Eligible Bidder

- 2.1 The Invitation for Bid is open to the well reputed companies / firm / authorized distributors and experience suppliers based in Pakistan in specific items registered with Income and Sales Tax Department.

3. Eligible Goods

- 3.1 The Goods and Services to be supplied under the Contract shall have their origin in eligible member countries
- 3.2 For purposes of Clause 3.1 above, "origin" shall be considered to be the place where the Goods are produced or from which the Services are provided. Goods are produced when, through manufacturing, processing or substantial and major assembling of components, a commercially recognized product results that is substantially different in basic characteristics or in purpose or utility from its components.

4. Cost of Bidding

- 4.1 The bidder shall bear all costs associated with the preparation and delivery of its Bid, and the Purchaser will in no case be responsible or liable for those costs.

5. Joint Ventures

- 5.1 Bids submitted by a joint venture of two or more companies or partners shall comply with the following requirements:
 - a) the Bid, and in case of successful Bid, the Contract form, shall be signed by all so as to be legally binding on all the partners;
 - b) one of the partners shall be authorized to be in charge; and this authority shall be evidenced by submitting a power of attorney signed by legally authorized signatories of all the partners;
 - c) the partner in charge shall be authorized to incur liabilities, receive payments and receive instructions for and on behalf of any or all partners of the joint venture;
 - d) all partners of the joint venture shall be liable jointly and severally for the executing of the Contract in accordance with the Contract terms, and a relevant statement to this effect shall be included in the authorization mentioned under

- (b) above as well as in the Bid Form and the Form of Agreement (in case of a successful Bid); and
- e) a copy of the agreement entered into by the joint venture partners shall be submitted with the Bid.

6. Assurance

- 6.1 The successful bidder will be required to give satisfactory assurance of its ability and intention to supply the Goods and Services pursuant to the Contract, within the time set forth therein.

BIDDING DOCUMENTS

7. Contents of Bidding Documents

- 7.1 The Services required, bidding procedures and Contract terms are prescribed in the bidding documents. In addition to the Invitation for Bid, the bidding documents include:

- a) Instructions to Bidders
- b) Technical Specifications
- c) Bid Form
- d) Schedules:
 - Schedule - A Special Stipulations
 - Schedule - B Price Schedule
- e) Bid Security Form
- f) Performance Security Form
- g) Contract Form
- h) Conditions of Contract

- 7.2 The bidder is expected to examine all instructions, forms, terms and specifications in the Bidding Documents. Failure to furnish all information required by the Bidding documents or submission of a bid not substantially responsive to the bidding documents in every respect will result in the rejection of the bid.

8. Clarification of Bidding Documents

- 8.1 The prospective bidder requiring any further information or clarification of the bidding documents may notify the Purchaser in writing or by visiting at the following address:

GM Planning and Contracts
Punjab Industrial Estates Development and Management Company,
Commercial Area North, Sundar Industrial Estate
Sundar Raiwind Road Lahore

The General Manager (P & C) will respond in writing to any request for information or clarification of the bidding documents which it receives no later than three (07) days prior to the deadline for the submission of bid.

9. Amendment of Bidding Documents

- 9.1 At any time prior to the deadline for submission of bid, the Purchaser may, for any reason, whether at its own initiative or in response to a clarification requested by the prospective bidder, modify the bidding documents by amendment.

- 9.2 The amendment shall be part of the bidding documents, pursuant to Clause 7.1, will be notified in writing or by telex, or by fax to the prospective bidder who has received the bidding documents, and will be binding on him. Bidder is required to acknowledge receipt of any such amendment to the bidding documents.
- 9.3 In order to afford the prospective bidder reasonable time in which to take the amendment into account in preparing its bid, the Purchaser may, at its discretion, extend the deadline for the submission of bid.

PREPARATION OF BID

10. Language of Bid

- 10.1 The bid prepared by the bidder, and all correspondence and documents relating to the bid exchanged by the bidder and the Purchaser shall be written in the English language. Any printed literature furnished by the bidder may be written in another language, provided that this literature is accompanied by an English translation, in which case, for purposes of interpretation of the bid, the English translation shall govern.

11. Documents Comprising the Bid

- 11.1 The evaluation of Bid submitted shall be inclusive of, but not be limited to, the following factors:

a) Bid Form

The Bidder shall complete the Bid Form in accordance with Clause 12.

b) Price Schedule

The Bidder shall complete the appropriate Price Schedule furnished in the Bidding Documents in accordance with Clauses 13 & 14.

c) Bid Security

The bidder shall furnish Bid Security in accordance with Clause 15.

12. Bid Form

- 12.1 The bidder shall complete the Bid Form duly signed by the authorized personnel along with the stamp of the company and all the Schedules furnished in the bidding documents.

13. Bid Prices

- 13.1 The bidder shall complete Schedule B, Price Schedule for all or any Item / Equipment on which he wants to quote rate as per the instructions contained in this document.
- 13.2 Prices quoted in the Price Schedule for the Goods and Services should be entered in the following manner:
- (i) The price of the Goods will be quoted (FOR) Lahore in exclusive of after sale services at the address provided in Schedule A.

- (ii) Bidders shall quote rate and Technical Specifications for one or more Items / Equipment in Price Bid Schedule (B) and should write Nil against Item not quoted.
- (iii) the blank or partially / conditionally filled Price Bid Schedule B of any item is considered non competitive for the specific item.
- (iv) The price is to be submitted in Pak Rupees only and should include all taxes.

13.3 Prices quoted by the bidder shall remain fixed and valid until completion of the Contract performance and will not be subject to variation on account of escalation.

14. Bid Currencies

14.1 Prices shall be quoted in Pak Rupees.

15. Bid Security

15.1 Pursuant to Clause 11.1(c), the bidder shall furnish, as part of its bid, a bid security in the amount of not less than two percent of the Total Bid Price quoted individually for one or more items.

15.2 The bid security shall be denominated in Pak Rupees and shall be in shape of call Deposit Receipt (CDR) in favour of Punjab Industrial Estates Development and Management Company (PIEDMC).

15.3 The bid not secured in accordance with Clauses 15.1 and 15.2 above will be rejected by the Purchaser as non-responsive.

15.4 An unsuccessful bidder's bid security will be discharged or returned, or both, as promptly as possible upon award of Contract.

15.5 The bidder's bid security will be returned, upon the bidder's executing the contract, pursuant to Clause 31, and furnishing the performance security, pursuant to Clause 32.

15.6 The bid security may be forfeited:

- (a) if the bidder withdraws its bid during the period of bid validity specified by the bidder on the Bid Form; or
- (b) if the bidder does not accept the correction of the Total Bid Price pursuant to Clause 24; or
- (c) if the bidder fails;
 - (i) to sign the contract in accordance with Clause 31, or
 - (ii) to furnish the performance security in accordance with Clause 32.

16. Period of Validity of Bid

16.1 The bid shall remain valid for Ninety (90) days from the date of bid closing prescribed by the Purchaser, pursuant to Clause 19.

16.2 Notwithstanding Clause 16.1 above, the Purchaser may solicit the bidder's consent to an extension of the period of bid validity. The request and the responses thereto shall be made in writing or by cable or fax. If the bidder agrees to the extension request, the validity of the bid security provided under Clause 15 shall also be suitably extended. The

bidder may refuse the request without forfeiting its bid security. The bidder will not be required or permitted to modify its bid.

17. Format and Signing of Bid

- 17.1 The bidder shall submit dully filled original Bidding Document issued to him.
- 17.2 Prescribed Bid Form and Schedules shall be used and not to be retyped. The original bid shall be typed or written in indelible ink and shall be signed by the bidder or a person duly authorized to sign on behalf of the bidder. Such authorization shall be indicated by written power of attorney accompanying the bid. All pages of the bid where entries and amendments have been made shall be initialed by the person signing the bid.
- 17.3 The bid shall contain no interlineations, erasures or overwriting except as necessary to correct errors made by the bidder, in which case such corrections shall be initialed by the person or persons signing the bid.

SUBMISSION OF BID

18. Sealing and Marking of Bid

- 18.1 The bidder shall seal the original Bid in an envelope.
- 18.2 The envelopes shall:
- (a) be addressed to the following address:
- General Manager Planning & Contracts
Punjab Industrial Estates Development and Management Company,
Commercial Area North, Sundar Industrial Estate
Sundar Raiwind Road Lahore
Phine: +92-42-35297203-6
- (b) bear the following identification:
- Bid for “**Procurement of** _____”,
DO NOT OPEN BEFORE _____.
- 18.3 In addition the envelope shall indicate the name and address of the bidder to enable the bid to be returned unopened in case it is declared “Late”.
- 18.4 Fax bid will not be entertained.

19. Deadline for Submission of Bid

- 19.1 The original bid must be received by the Purchaser at the address specified in Clause 18.2 as stated in the advertisement.
- 19.2 The Purchaser may, at its discretion, extend the deadline for the submission of bids by amending the bidding documents in accordance with Clause 9, in which case all rights and obligations of the Purchaser and bidders previously subject to the deadline will thereafter be subject to the deadline as extended.

20. Late Bid

20.1 The bid received by the Purchaser after the deadline for submission of bid prescribed by the Purchaser, pursuant to Clause 19, will be rejected and returned unopened to the bidder.

21. Modification and Withdrawal of Bid

21.1 The bidder may modify or withdraw its bid after the bid's submission, provided that written notice of the modification or withdrawal is received by the Purchaser prior to the deadline prescribed for submission of bid.

21.2 The bidder's modification or withdrawal notice shall be prepared, sealed, marked and dispatched in accordance with the provisions of Clause 18. A withdrawal notice may also be sent by telex or fax but must be followed by a signed confirmation copy, post marked not later than the deadline for submission of bid.

21.3 The bid may not be modified subsequent to the deadline for submission of bid.

21.4 The bid may not be withdrawn in the interval between the deadline for submission of bid and the expiration of the period of bid validity specified by the bidder on the Bid Form. Withdrawal of a bid during this interval may result in the bidder's forfeiture of its bid security, pursuant to Clause 15.

OPENING AND EVALUATION OF BID

22. Opening of Bid

22.1 The bid shall be opened by the Purchaser in the presence of the bidder's representatives who choose to attend at the time and date specified in Clause 19.1, at the office of the Purchaser, given in Clause 18.2 (a). The bidder's representatives who are present shall sign a register evidencing their attendance.

22.2 The bidder's name, bid price, modifications, bid withdrawal, and the presence or absence of the requisite bid security, and such other details as the Purchaser, at its discretion, may consider appropriate will be announced and recorded at the opening.

23. Clarification of Bid

23.1 To assist in the examination, evaluation and comparison of bid, the Purchaser may, at its discretion, ask the bidder for a clarification of its bid. All responses to requests for clarification shall be in writing, and no change in the price or substance of the bid shall be sought, offered or permitted except as required to confirm the corrections of arithmetical errors discovered in the evaluation of bid.

24. Determination of Responsiveness of Bid

24.1 Prior to the detailed evaluation of the bid, pursuant to Clause 26, the Purchaser will examine and determine the substantial responsiveness of the bid to the requirements of the bidding documents. A substantially responsive bid is one which:

- (a) meets the eligibility criteria specified in Clauses 2 and 3;
- (b) has been properly signed on the Bid Form;
- (c) is accompanied by the required Securities and these Securities are valid and in good order;

- (d) the technical specifications for each item / equipment quoted in the price Bid Schedule B should meet the major technical criteria as specified for each item / equipment in technical specifications of this document;
- (e) meets the delivery period set out in Schedule A Special Stipulations to Bid;
- (f) meets the rate and limit of liquidated damages as specified in Schedule A Special Stipulations to Bid;
- (g) offers fixed price quotations i.e. the bid do not offer an escapable price quotation;
- (h) is otherwise complete and generally in order;
- (j) conforms to all the terms, conditions and Specifications of the bidding documents, without material deviation or reservation. A material deviation or reservation is one:
 - (i) which affects in any substantial way the scope, quality or performance of the Goods; or
 - (ii) which limits in any substantial way, inconsistent with the bidding documents, the Purchaser's rights or the bidder's obligations under the Contract.

24.2 The bidder's responsiveness shall be based on the contents of the bid itself without recourse to extrinsic evidence.

24.3 The bid determined as not substantially responsive will be rejected by the Purchaser and may not subsequently be made responsive by the bidder by correction or withdrawal of the nonconforming deviation or reservation.

24.4 The Purchaser may waive any minor informality or non-conformity or irregularity in the bid.

24.5 Correction of Arithmetical Errors: Bid determined to be substantially responsive will be checked by the Purchaser for any arithmetic errors. Errors will be rectified as follows:

- (a) for the total individual bid price of each item / equipment entered in paragraph of the Bid Form, if there is a discrepancy between the amounts in Figures and in words, the amount which tallies with the total individual Bid Price of each item / equipment, shown in the Price Schedule for each item / equipment, will govern unless the Bid Contains a specific statement confirming the total individual Bid Price of each item / equipment.
- (b) where there is a discrepancy between the unit rate and the total price resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern and the total price shall be corrected, unless in the opinion of the Purchaser, there is an obviously gross misplacement of the decimal point in the unit rate, in which case the total price for each item / equipment as quoted will govern and the unit rate will be corrected, and
- (c) where there is a discrepancy in the total price quoted in the Price Schedule of each item / equipment vis-à-vis addition of each item / equipment, the total of the itemized prices will govern.

The amount stated in the Bid Form will be adjusted by the Purchaser in accordance with the above procedure for the correction of errors, and shall be considered as binding upon the Bidder. If the Bidder does not accept the correction of the errors for any item / equipment in the Bid, his Bid will be rejected for the specific item / equipment and the Bid Security for that item / equipment will be forfeited in accordance with Clause 15.6.

Corrected Total individual Bid Price for each item / equipment: The price as determined after the application of arithmetic corrections shall be termed as Corrected Total individual Bid Price for each item / equipment.

25. Evaluation and Comparison of Bids

The Purchaser will evaluate and compare the bids previously determined to be substantially responsive, pursuant to Clause 24, as stated hereinafter.

25.1. Basis of Evaluation and Comparison of Bid

The Bids of only those Bidders who are substantially responsive to the requirements of the Bidding document will be considered for evaluation. The evaluation and comparison of the Bid will be done item / equipment wise. The offer/ contract will be awarded to those Bidders whose corrected and evaluated Bid Price for that specific item is the lowest.

25.2. Evaluated Bid Prices

The Purchaser evaluation of a bid will take into account in addition to the Bid Price, the following factors (Adjustments) in the manner and to the extent stated hereinafter. Adjustment will be based on corrected Bid Prices. The price so determined after making such adjustments will be termed as Evaluated Bid Price. Correction of arithmetical errors as stated in Clause 24.5. The cost of making good any deficiency resulting from any acceptable, quantifiable variations and deviations from the Schedules, Conditions of Contract and Specifications, shall be added to the corrected Bid Price for comparison purposes only. For bid offering delivery period of the Service earlier than the period specified in the Schedule A Special Stipulations to Bid, no credit will be given. Terms of Payment: The bidder shall state their bid price for the payment terms outlined in the Conditions of Contract. The bid will be evaluated on the basis of this base price. The bidder may state alternate payment terms and indicate the reduction in bid price that wish to offer for such alternative payment terms. The Purchaser may consider the alternative payment terms offered by the bidder.

26. Contacting the Purchaser

26.1 Any effort by a bidder to influence the Purchaser in the Purchaser's decisions in respect of bid evaluation, or Contract award will result in the rejection of the bidder's bid.

27. Purchaser's Right to Accept the Bid or Reject the Bid

27.1 The Purchaser reserves the right to accept or reject any bid at his sole discretion and to annul the bidding process at any time prior to award of Contract, without thereby incurring any liability to the bidder or any obligation to inform the bidder of the grounds for the Purchaser's action.

AWARD OF CONTRACT

28. Post-qualification and Award Criteria

28.1 The Purchaser will determine to its satisfaction whether the bidder has offered Service at reasonable prices consistent with the current prevailing market prices and is qualified to satisfactorily perform the Contract

- 28.2 An affirmative determination will be prerequisite for award of the Contract to the bidder. A negative determination will result in rejection of the bidder's Bid.
- 28.3 Subject to Clause 27 above, the Purchaser will award the Contract to the bidder if its bid has been determined to be substantially responsive to the bidding documents and consistent with the current prevailing market prices as determined by the Purchaser, provided further that the bidder is determined to be qualified to satisfactorily perform the Contract.

29. Purchaser's Right to Vary Quantities at Time of Award

- 29.1 The Purchaser reserves the right at the time of award of Contract to increase or decrease the quantity of Service specified in the Specifications, without any change in unit prices or other terms and conditions.

30. Notification of Contract Award

- 30.1 Prior to the expiration of the period of bid validity, the Purchaser will notify the bidder in writing by registered letter that its bid has been accepted. This letter is termed as Letter of Acceptance.
- 30.2 The notification of award will constitute the formation of a contract, until the Contract has been affected pursuant to Clause 32 below.

31. Signing of Contract

- 31.1 After the acceptance of performance security by the Purchaser, the Purchaser will send to the successful bidder the Contract Form provided in the bidding documents, incorporating all agreements between the parties.
- 31.2 Within two (2) days of the receipt of such Contract Form, the bidder shall sign and date the Contract and return it to the Purchaser.

32. Performance Security

Within two (2) days of the receipt of the Letter of Acceptance from the Purchaser, the bidder shall furnish the performance security, in accordance with the Conditions of Contract, in the performance security Form provided in the bidding documents or another form acceptable to the Purchaser.

ADDITIONAL INSTRUCTIONS

33. Instructions to Assist the Bidder

- 33.1 Bid shall be prepared and submitted in accordance with the instructions set forth herein. These instructions to Bidders are provided to assist in preparing their Bid and shall not constitute part of the Contract Documents.

34. Income Tax & General Sales Tax

- 34.1. The bidder may make inquires on income tax to the concerned authorities of Income Tax and General Sales Tax Department, Government of Pakistan.

BID FORM

To:

General Manager Planning & Contracts
Punjab Industrial Estates Development and Management Company,
Commercial Area North, Sundar Industrial Estate
Sundar Raiwind Road Lahore
Phine: +92-42-35297203-6

Gentlemen:

Having examined the bidding documents including Addendum No _____, the receipt of which is hereby duly acknowledge, for the above Contract, we, the undersigned, offer to supply, deliver test and impart training in conformity with the said bidding documents for the Total individual Bid Price for each item / equipment.

Sr. No.	Item / Equipment	Amount in Figures (Pak Rupees)	Amount in Words (Pak Rupees)
1	Supply of Truck Mounted Sky Lift complete as per specification attached		

or such other sums as may be ascertained in accordance with the Price Schedule attached hereto and made part of this Bid.

We undertake, if our above stated individual Bids for any or more items / equipments is accepted, to complete the Works in accordance with the Contract Execution Schedule provided in the Schedule A Special Stipulations to Bid.

If our individual Bids for any or more items / equipments are accepted, we will provide the performance security in the sum equivalent to 10 per cent of the Contract Price, for the due performance of the Contract.

We agree to abide by this Bid for the period of sixty (60) days from the date fixed for bid opening pursuant to Clause 22 of the Instructions to Bidders, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof in your Notification of Contract Award, shall constitute a binding Contract between us.

We understand that you are not bound to accept the lowest-priced or any Bid that you may receive.

Dated this _____ day of _____ 2018

WITNESS

Bidder Signature Along With Seal

Signature -----

Signature -----

Name-----

Name -----

Title: -----

Title-----

Address: -----

Address-----

SCHEDULE –A: SPECIAL STIPULATIONS

For ease of reference, certain information and Special Stipulations applicable to the Contract are set forth herein.

1.	Amount of Performance Security	Clause of Conditions of Contract 7.1	The selected firm will have to deposit 10 % Performance Security in the form of bank guarantee at the time of award of contract. This amount will be returned to the firm after twelve (12) months of User Acceptance Testing for the Service.
2.	Delivery of Goods & Services		
	Address at which Service to be executed	10.1	Head Office Punjab Industrial Estates Development and Management Company, Commercial Area North, Sundar Industrial Estate Sundar Raiwind Road Lahore Phine: +92-42-35297203-6
	Contract Execution Schedule	10.2	Within 180 Days days after signing the contract.
	Start operation of Service after installation and testing	10.2.1	Just after issuance of taking over certificate
	Training of service	10.2.1	Just after the date of operation, installation and testing of Service or part thereof.
3.	Time within which payment shall be made after delivery of certificate of payment to Purchaser	16.6	Two weeks

- a) Liquidated damages for delayed delivery of Service part thereof. 0.25% of the Contract Price of the delayed or Service per day or part thereof.
- b) Limit of Liquidated Damages Not to exceed in the aggregate ten percent (10%) of Contract Price stated in the Notice of Contract Award/Letter of Acceptance by the Purchaser.

SCHEDULE - B: PRICE SCHEDULE

Preamble

1. The Goods and Service will be delivered at the address provided in Schedule A. The total Bid Price shall include all **Taxes & Duties and Charges** up to the delivery point and other services to be provided under the Contract.
2. Where no prices are entered against any item, the price of that item shall be deemed to be nil and can be considered that the Bidder is not interested to compete for this specific item / equipment.
3. Price Schedule should be provided according to the complete solution of item / Equipment as described in Technical Specifications of this document. Each cost should be identified as installation (one time) or monthly/quarterly/yearly (recurring) for any other equipment rental or any support of operation services thereof.
4. The Warranty Period will start from the date of installation/deployment of equipment at site.

Note:

1. Currencies should be used in accordance with Clause 14 of the Instructions to bidders. In case of locally produced Service, the price shall include all customs duties and sales and other taxes already paid or payable on the components and raw materials used in the manufacture or assembly of the item.
2. In case of Contract of imported Service offered Ex-Warehouse/Off-the-Shelf from within the Purchaser's country, the cost of import duties and sales and other taxes already paid shall be shown separately.
3. One (01) Years Parts and Labour warranty for all components on site by Manufacturer.
4. Maximum of 72 hours down time for all components including replacement of the whole unit anywhere in the province.
5. The bidders should clearly mention Terms and Conditions of service agreements for the supplied hardware equipment after the expiry of initial warranty period.
6. In case of International Warranties, the local authorized dealers should mention their service and warranty setup, details of qualified engineers, etc.
7. The bidder is required to file details about:-
 - a). Availability and Price of spare parts of quoted models/brands.
 - b). Cost per unit (Output) on normal mode operation.
 - c). Please also mention details such as monthly duty cycle.
 - d). Details should be provided on Total Cost of Ownership/Return on Investment of the quoted models.
 - e). The bidder is required to give details of software features provided along with equipment.

SCHEDULE - B: PRICE SCHEDULE (Continued)

1. Truck Mounted Sky Lift

Item	Qty	Unit Price	Taxes	Total Unit Price	Total Amount
1	2	3	4	5=(3+4)	6=(2x5)
Sky-Lift Super Structure	1				
PTO (Power Take-off)	1				
Bucket for Item No 1					
Truck	1				
Reinforcement of rear leaf springs	1				
Grand Total					

Total Price in Words: _____

Signature of Bidder _____

TECHNICAL SPECIFICATIONS SKY LIFT & TRUCK

- LIFTING** : Sky-lift 4Ton @ 3m from center of Vehicle,
- CAPACITY**
- BOOM** : One Articulated Boom with 2 Telescopic & one manually extension Booms.
- BOOM HEIGHT** : Bucket should be reachable on top of 12 meters height pole for repairing of Street Light fixtures
- BOOM MATERIAL** : Boom should be made of grade material minimum yield 40000 PSI and main pin 60000 PSI tested from UET
- MAIN BOOM LIFTING** : Counter balance valve is fitted with the main boom cylinder to provide smooth, positive controlled boom retraction. The telescopic boom cylinder is located outside the boom, which provides compact design.
- BASE & SWING SYSTEM** : The Equipment constructed is hydraulic Rotation gear driven with rotation the base tower of the sky-lift and reinforcements with riggers. The platform swing/ rotates to maximum 340 degrees through hydraulic control valves
- OUTRIGGERS** : Four out riggers with manual extendable, operated with independent controlled fitted without rigger base frame on driver side to support the vehicle on ground during lifting operation so that the load does not come on the suspension system of the vehicle. All cylinders fitted with pilot check valves
- CARGO BODY** : Cargo body will be made from corrugated sheet. Sufficient toolbox space will be provided at both side of body frame. 04 Person sitting space will be provided on the top of body.
- BUCKET** : Detachable Fiber bucket Size W 1.2m x L 0.6 m x H 1m tested at 10 KV_a

HYDRAULIC SYSTEM

- I. **HYDRAULIC PUMP:** Gear/Piston type hydraulic pump imported from ITALY having 3000 psi Pressure. Has been coupled with PTO (Power Take Off) to drive the whole hydraulic system is engaged and disengaged through cabin.
- II. **CONTROL VALVE:** All equipment functions are controlled by levers, fitted on driver side of the crane cabin, each control shall be located such that it is free to operate without interference.
- III. **OIL TANK:** A tank of about 40~60 liters' capacity with indicating oil level with temperature gauge, fitted with hydraulic oil is installed with the equipment.
- IV. **HYDRAULIC CYLINDERS:** High quality of hydraulic cylinders, double actions with hard-

chromed rods and sealed with “V” Type, ‘O’ rings, heat and oil resistant. Double action system for safety and smooth operation. Pilot operated check valve and load-holding valve are equipped with each cylinder to prevent cylinder retraction load.

- V. **OIL FILTER:** In order to purify the oil for better performance, tank is fitted with in-line filter and suction filters manufactured by supplier with stainless steel net.
- VI. Any other requirement which is necessary for safe operation or working of this crane which is not included in this list may also be mention and provided complete in all respect.

CONTROL OPERATION

02-side control operation behind driver cabin mounted on the base of SKYLIFT.

- IMPORTED COMPONENTS** :
- Hydraulic Pump gear/piston. (Italy)
 - Hydraulic Control Valve with Relief Valve. (Italy)
 - Steel Tube Honed, Rod Hard Chromed.
 - Oil Level with Temperature Gauge, Breather.
 - Hydraulic Hose Assemblies.
 - Counter Balance Valve (Italy)
 - Lock Valve (Italy)

VEHICLE /TRUCK CHASIS : Latest model of **Mitsubishi / Hino or Equivalent** as approved by the Purchaser suitable for Sky Lift with above specifications

BID SECURITY FORM

The Total Bid Price amounting to Rs. _____ in shape of “Call Deposit Receipt” of the Bank (Name) _____ is attached in accordance with Clause 15 of the Instruction to Bidder for the supply of following Items / Equipments.

Signature of Bidder _____

PERFORMANCE SECURITY FORM

To:

Chief Executive Officer
Punjab Industrial Estates Development and Management Company
Commercial Area North, Sundar Industrial Estate,
Sundar Raiwind Road
Lahore

WHEREAS (Name of the Contractor)

hereinafter called "the Contractor" has undertaken, in pursuance of "Invitation to Bids / Short Tender", Procurement of following Equipment,

- 1. (Name Of Equipment / Item)
 - 2. (Name Of Equipment / Item) etc.
- (hereinafter called "the Contract").

AND WHEREAS it has been stipulated by you in the Contract that the Contractor shall furnish you with a bank guarantee by a recognized bank for the sum specified therein as security for compliance with the Contractor's performance obligations in accordance with the Contract;

AND WHEREAS we have agreed to give the Contractor a Guarantee:

THEREFORE WE hereby affirm that we are Guarantor and responsible to you, on behalf of the Contractor, up to a total of _____(Amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the Contractor to be in default under the Contract, and without cavil or argument, any sum or sums as specified by you, within the limits of _____(Amount of Guarantee) as aforesaid without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until _____ day of _____, 2018 or twenty-eight (28) days of the issue of the Defects Liability Expiry Certificate, whichever is later.

[NAME OF GUARANTOR]

Signature_____

Name_____

Title_____

Address_____

Seal_____

CONTRACT AGREEMENT

THIS CONTRACT made the -----, between CEO, Punjab Industrial Estates Development and Management Company (hereafter “the Purchaser”) of the one part and -----(hereinafter "the Contractor") of the other part.

WHEREAS the Purchaser invited bids for Procurement of Equipments / Items for PIEDMC (hereafter “the Goods”) detail as under;

Sr. No.	Description of Equipment	Qty	Unit Rate	Contract Amount
1		Nos.	Rs.	Rs

and training thereof and has accepted a bid by the Contractor for the supply of those Goods and Services.

NOW THE CONTRACT WITNESS AS FOLLOWS

1. The following documents shall be deemed to form and be read and construed as part of this Contract.
 - (a) The Notification of Award / letter of Acceptance;
 - (b) The Bid and Schedules listed as under;
 - Schedule A Special Stipulations
 - Schedule B Price Schedule
 - (c) The Conditions of Contract;
 - (d) The Technical Specifications

This Contract shall prevail over all other contract documents. In the event of any discrepancy or inconsistency within the Contract Documents, then the Documents shall prevail in the order listed above.

2. In consideration of the payments to be made by the Purchaser to the Contractor as hereinafter mentioned, the Contractor hereby covenants with the Purchaser to provide the Goods and Services and to remedy defects therein in conformity in all respects with the provisions of the Contract.

3. The Purchaser hereby covenants to pay the Contractor, in consideration of the provision of the Goods and Services and the remedying of defects therein, at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Contract to be executed in accordance with their respective laws the day and year first above written.

WITNESS

(PURCHASER)

Signature: _____

Signature: _____

Name: _____

Name: _____

Designation: _____

Designation: _____

Seal: _____

WITNESS

(CONTRACTOR)

Signature: _____

Signature: _____

Name: _____

Name: _____

Designation: _____

Designation: _____

CONDITIONS OF CONTRACT

1. Definitions

- 1.1 In this Contract, the following terms shall be interpreted as indicated:
- 1.1.1 "Commencement Date of the Contract" means the date of signing of the Contract between the Purchaser and the Contractor.
- 1.1.2 "Contract" means the agreement entered into between the Purchaser and the Contractor, as recorded in the Contract Form signed by the parties, including all Schedules and Attachments thereto and all documents incorporated by reference therein.
- 1.1.3 "Contract Price" means the price payable to the Contractor under the Contract for the full and proper performance of its contractual obligations.
- 1.1.4 "Contractor" means the individual or firm / company / authorized dual supplier whose bid has been accepted by the Purchaser and the legal successors, in title to the Contractor.
- 1.1.5 "Contract Value" means that portion of the Contract Price adjusted to give effect to such additions or deductions as are provided for in the Contract which is properly apportionable to the Goods or Services in question.
- 1.1.6 "Defects Liability Expiry Certificate" means the certificate to be issued by the Client to the Contractor in accordance with Clause 15.7.
- 1.1.7 "Defects Liability Period (Warranty Period)" means the period stated in the Schedule A Special Stipulations, following the taking over, during which the Contractor is responsible for making good defects and damage in accordance with Clause 15.
- 1.1.8 "Client" means the specific Punjab Government Department for which the equipment has been procured or any other person for the time being or from time to time duly appointed in writing by the Purchaser to act as Client for the purposes of the Contract.
- 1.1.9 "Client's Representative" means any representative of the Client appointed from time to time by the Client under Clause 33.
- 1.1.10 "Goods" means all of the equipment, machinery, and/or other materials which the Contractor is required to supply to the Purchaser under the Contract.
- 1.1.11 "Purchaser" means the Punjab Irrigation System Improvement Project, Irrigation and Power Department, Government of Punjab, Lahore, Pakistan.
- 1.1.12 "Services" means services ancillary to the supply of the Goods, such as insurance, and any other incidental services, such as testing, training and other such obligations of the Contractor covered under the Contract.

1.1.13 "Taking-Over Certificate" means the certificate to be given by the Client to the Contractor in accordance with Clause 10.4.

1.1.14 "Works" means all Service to be provided and work to be done by the Contractor under the Contract.

1.2. Headings and Titles

The headings and titles in these Conditions shall not be deemed part thereof or be taken into consideration in the interpretation or construction of the Contract.

1.3. Interpretation

Words importing persons or parties shall include firms and corporations and any organization having legal capacity. Words importing the singular only also include the plural and vice versa where the context requires.

1.4. Periods

In these Conditions "day" means calendar day and week means seven (7) calendar days.

1.5. Notice, Consents and Approvals

Wherever in the Contract provision is made for the giving of notice, consent or approval by any person, such consent or approval shall not be unreasonably withheld. Unless otherwise specified, such notice, consent or approval shall be in writing and the word "notify" shall be construed accordingly.

2. Application

2.1 These General Conditions shall apply to the extent that they are not superseded by provisions in other parts of the Contract.

3. Country of Origin

3.1 All Goods and Services supplied under the Contract shall have their origin in eligible member countries.

3.2 For purposes of this Clause, "origin" shall be considered to be the place where the Goods were mined, grown or produced or from which the Services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.

3.3 The origin of Goods and Services is distinct from the nationality of the Contractor.

4. Standards

- 4.1 The Goods/Services supplied under this Contract shall conform to the authoritative latest standard appropriate to the Goods.

5. Use of Contract Documents and Information

- 5.1 The Contractor shall not, without the Purchaser's prior written consent, disclose the Contract, or any provision thereof, or any specification, drawings, pattern, sample or information furnished by or on behalf of the Purchaser in connection therewith, to any person other than a person employed by the Contractor in the performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.
- 5.2 The Contractor shall not, without the Purchaser's prior written consent, make use of any document or information specified in Clause 5.1 above, except for purposes of performing the Contract.

6. Patent Rights

- 6.1 The Contractor shall indemnify and hold the Purchaser harmless against all third party claims of infringement of patent, trademark or industrial design rights arising from use of the Service or any part thereof.

7. Performance Security

- 7.1 Within two (2) days of receipt of the Letter of Acceptance from the Purchaser, the successful Bidder shall furnish to the Purchaser the performance security in the amount specified in the Schedule A Special Stipulations to Bid.
- 7.2 The proceeds of the performance security shall be payable to the Purchaser as compensation for any loss resulting from the Contractor's failure to complete its obligations under the Contract. The Contractor shall cause the validity period of the performance security to be extended for such period(s) as the contract performance may be extended.
- 7.3 The performance security shall be denominated in a currency of the Contract, or in a freely convertible currency acceptable to the Purchaser, and shall be in one of the following forms:
- (a) A bank guarantee,
 - (i) Issued by a bank acceptable to the Purchaser located in Pakistan; or
 - (ii) issued by a foreign bank through a correspondent bank acceptable to the Purchaser located in Pakistan, and in the form provided in the bidding documents or another form acceptable to the Purchaser; or
 - (b) a cashier's check or certified check.
- 7.4 The performance security will be returned by the Purchaser not later than twenty eight (28) days of the issue of the Defects Liability Expiry Certificate.

8. Inspection and Tests

- 8.1 The Purchaser or its representative shall have the right to inspect the work being carried out under this Contract and to test the Goods to confirm their conformity to the Specifications. The Special Conditions of Contract or the Specifications or both shall specify what inspections and tests the Purchaser requires and where they are to be conducted. The Purchaser shall notify the Supplier in writing of the identity of any representative retained for these purposes.
- 8.2 The inspections and tests may be conducted on the premises of the Supplier or its subcontractor(s), at point of delivery and at the Service final destination. Where conducted on the premises of the Supplier or its subcontractor(s), all-reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Purchaser.
- 8.3 Should any inspected or tested Service fail to conform to the specifications, the Purchaser may reject them, and the Supplier shall either replace the rejected Service or make all alterations necessary to meet the requirements of the Specifications free of cost to the Purchaser.
- 8.4 The Purchaser's right to inspect, test and, where necessary, reject the Goods after the Goods arrival at the site of installation shall in no way be limited or waived by reason of the goods having previously been inspected, tested and passed by the Purchaser or its representatives prior to delivery of the Goods.
- 8.5 Nothing in this Clause 6 shall in any way release the Supplier from any Warranty or other obligations under the Contract.

9. Packing

- 9.1 The Contractor shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination as indicated in the Contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit and open storage.

10. Delivery and Documents

- 10.1 Delivery of the Goods shall be made by the Contractor at the address specified in Schedule A Special Stipulations.

10.2. Contract Execution Schedule

- 10.2.1 The delivery of the Goods at the site, it's testing, and successful training shall be completed within the periods stated in the Schedule A Special Stipulations to Bid.
- 10.2.2 Within the time stated in Schedule A Special Stipulations to Bid, the Contractor shall bound to supply testing the goods and training as required under the control.

10.2.3 The Service shall remain at the risk and under the physical custody of the Contractor until the delivery and testing of the Goods is completed.

10.2.4 The Contractor shall ensure that the Goods shall be delivered complete to enable the testing and training to proceed without interruption. If it shall appear to the Client that the Goods have been or are likely to be delayed by reason of incomplete delivery or for any other reasons, he may require the Contractor at the expense of the Contractor to dispatch the missing items of the Goods or suitable replacements thereof to the site of delivery by the fastest available means including air freight.

10.3. Documentation

Before the Goods are taken over by the Purchaser, the Contractor shall furnish the operation manuals, service manuals and other information pertaining to the performance of the Goods.

10.4. Taking-Over Certificate

10.4.1 The Service or any portion thereof shall deemed to be taken over by the Purchaser when they have been delivered and tested for their intended purposes.

10.4.2 The Contractor shall apply by notice to the Client for a Taking-Over Certificate. The Goods will be delivered and tested at the place of delivery of Goods.

10.4.3 The Client will within twenty one (21) days after receipt of Contractor's application either:

(a) issue the Taking-Over Certificate to the Contractor stating the date on which the Goods or any portion thereof were successfully tested and ready for taking over, or

(b) reject the application giving his reasons and specifying the work required to be done by the Contractor to enable the Taking-Over Certificate to be issued.

10.4.4 The issue of a Taking-Over Certificate shall not operate as an admission that the Works are completed in every respect.

11. Marine Insurance of the Goods

11.1 All marine insurance if Goods imported outside Pakistan shall be arranged and paid for by the Contractor, and the cost thereof shall be included in the Contract Price.

12. Transportation

12.1 Transport of the Goods to the place of destination as specified in the Contract shall be arranged and paid for by the Contractor, and the cost thereof shall be included in the Contract Price.

13. Incidental Services

- 13.1 The Contractor shall provide the following services:
- (a) start-up and testing of the supplied Goods;
 - (b) furnishing of a detailed Operation and Service Manuals for each appropriate unit of the supplied Goods;
 - (c) training of the personnel nominated by the Client, of the supplied Goods, as specified in the Specifications.

14. Spare Parts

- 14.1 The Contractor warrants to the Purchaser that the Service supplied by the Contractor under the Contract are standard and of exact Equipment , and that they incorporate all recent improvements in design and materials unless provided otherwise in the Contract. The Contractor further warrants that all Service supplied under this Contract shall have no defect, arising from design, materials, or installation & configuration from any act or omission of the Contractor that may develop under normal use of the supplied Service.

15. Warranty and Defects Liability Expiry Certificate

- 15.1 The Contractor warrants to the Purchaser that the Goods supplied by the Contractor under the Contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the Contract. The Contractor further warrants that all Goods supplied under this Contract shall have no defect, arising from design, materials, or workmanship or from any act or omission of the Contractor, that may develop under normal use of the supplied Goods.
- 15.2 This warranty shall remain valid for three year or as specified in the Special Stipulations of this document, after the Goods, or any portion thereof, as the case may be, have been Taken Over, in accordance with Clause 10.4. This period is hereinafter referred as Warranty Period.
- 15.3 The Client shall promptly notify the Contractor in writing of any claim arising under this warranty.
- 15.4 Upon receipt of such notice, the Contractor shall, within a reasonable period as notified by the Client, repair or replace the defective Goods or parts thereof in Lahore (Pakistan), without any cost to the Purchaser.
- 15.5 If the Contractor, having been notified, fails to remedy the defect (s) in accordance with the Contract, the Purchaser may proceed to take such remedial action as may be necessary, at the Contractor's risk and cost. The Contractor's warranty pursuant to this Clause 15 is without prejudice to any other rights or remedies which the Purchaser may have against the Contractor under the Contract.

15.6. Property in Replaced Components

Any defective component which has been replaced by the Contractor shall become the property of the Contractor as and where it lies.

15.7. Defects Liability Expiry Certificate

When the Warranty Period of the Goods has expired, and the Contractor has fulfilled all his obligations under the Contract for defects in the Goods and has imparted training, the Client shall issue within four (4) weeks to the Purchaser with a copy to the Contractor a Defects Liability Expiry Certificate to that effect.

16. Payment Terms

16.1 Payment will be made by the Purchaser for the supply, delivery and installation of the equipment and provision of services as per following Schedule:

16.1.1 15% of the Bid Amount as Advance against Bank Guarantee of same amount from Scheduled Bank in Pakistan

16.1.2 75% of Bid Amount on DDP at Site (PIEDMC Head Office Sundar)

16.1.3 10% of the Bid amount after completion of Warranty Period of One (01) year

16.2 The amounts and types of currencies in which payment shall be made to the supplier under the Contract shall be as specified in the Bid form.

16.3. Method of Application

16.3.1 The Contractor shall submit to the Client four (4) copies of application for payment in a form approved by the Client. Application shall be accompanied by such invoices, receipts or other documentary evidence as the Client may require. The application for payment shall state the amount claimed and shall set forth in detail, in the order of the Price Schedule, particulars of the Works executed.

16.4. Payment to Contractor

After receiving an application for payment which the Contractor was entitled to receive, the purchaser shall proceed for the payment to contractor subject to

That there are no:

- (a) Defects or short comings in the Goods supplied.
- (b) The performance of the Goods and Services is satisfactory.

16.5. Correction to Certificates of Payment

The Client may in any certificate of payment make any correction or modification that properly be made in respect of any previous certificate.

16.6. Payment

The Client shall pay the amount certified within the period stipulated in Schedule-A, Special Stipulations to Bid, after the date of delivery of each certificate of payment to the Purchaser.

17. Prices

- 17.1 Prices charged by the Contractor for Services, Goods delivered, tested, and imparting training under the Contract shall not vary from the prices quoted by the Contractor in the Price Schedule.

18. Change Orders

- 18.1 The Client may at any time, by written notice to the Contractor, instruct the Contractor to alter, amend, omit, add to or otherwise change any part of the Works.
- 18.2 Upon notification by the Client of such change, the Contractor shall submit to the Client an estimate of costs for the proposed change (hereinafter referred to as the Change), within ten (10) calendar days of receipt of notice of the Change, and shall include an estimate of the impact (if any) of the Change on the delivery dates under the Contract, as well as a detailed schedule of execution of Works under the Contract.
- 18.3 The Contractor shall not perform Changes in accordance with Clause 18.1 above until the Client has authorized a Change Order in writing
- 18.4 Changes mutually agreed upon shall constitute a part of the work under this Contract, and the provisions and conditions of the Contract shall apply to said Change.

19. Contract Amendments

- 19.1 Subject to Clause 18, no variation in or modification of the conditions and terms of the Contract shall be made except by written amendment signed by the parties.

20. Assignment

The Contractor shall not assign in whole or in part, its obligations to perform under the Contract, except with the Purchaser's prior written consent.

21. Subcontracts

- 21.1 The Supplier shall not subcontract all or any part of the contract without first obtaining the Purchaser's approval in writing of the subcontracting and the subcontractor.
- 21.2 The Supplier guarantees that any and all subcontractors of the Supplier for performance of any part of the work under the contract will comply fully with the terms of the Contract applicable to such part of the work under the contract.

22. Extensions in the Contractor's Performance

- 22.1 Delivery of the Service and performance of the Services shall be made by the Contractor in accordance with the Contract Execution Schedule, pursuant to Clause 10.2 hereof.

22.2 If at any time during performance of the Contract, the Contractor should encounter conditions impeding timely delivery of the Goods and performance of Services, the Contractor shall promptly notify the Client in writing of the facts of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the Contractor's notice, the Client shall evaluate the situation and may at its discretion extend the Contractor's time for performance.

22.3 Except as provided under Clause 25, a delay by the Contractor in the performance of its delivery obligations shall render the Contractor liable to the imposition of liquidated damages pursuant to Clause 23, unless an extension of time is agreed upon pursuant to Clause 22.2 without the application of liquidated damages.

23. Liquidated Damages

23.1 Subject to Clause 25 hereof, if the Contractor fails to deliver any or all of the Services or Goods within the time period(s) specified in the Contract, the Purchaser shall without prejudice to any other remedy it may have under the Contract, deduct from the Contract Price as liquidated damages, a sum of money equal to the percentage named in Schedule A Special Stipulations to Bid, of the Contract Value which is attributable to such part of the Services/Goods as cannot in consequence of the delay be put to the intended use for every day or part of a day between the scheduled delivery date with any extension of time thereof and the actual delivery date(s) provided that the amount so deducted shall not exceed in the aggregate, the percentage named in the Schedule-A to Bid of the Contract Price.

24. Termination for Default

24.1 The Purchaser may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Contractor, terminate the Contract in whole or in part:

- (a) if the Contractor fails to deliver, test and impart training of any or all of the Goods within the time period(s) specified in the Contract, or any extension thereof granted by the Client pursuant to Clause 22; or
- (b) if the Contractor fails to perform any other obligation(s) under the Contract; and
- (c) if the Contractor, in either of the above circumstances, does not cure its failure within a period of two (2) weeks (or such longer period as the Client may authorize in writing) after receipt of a notice of default from the Client specifying the nature of the default(s).

24.2 In the event the Purchaser terminates the Contract in whole or in part, pursuant to Clause 24.1 above, the Purchaser may procure, upon such terms and in such manner as it deems appropriate, Goods or Services similar to those undelivered, and the Contractor shall be liable to the Purchaser for any excess costs for such similar Goods or Services. However, the Contractor shall continue performance of the Contract to the extent not terminated.

25. Force Majeure

25.1 Notwithstanding the provisions of Clauses 22, 23 and 24, the Contractor shall not be liable for forfeiture of its performance security, liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

25.2 For purposes of this clause, "Force Majeure" means an event beyond the control of the Contractor and not involving the Contractor's fault or negligence and not foreseeable. Such events may include, but are not restricted to, acts of the Purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.

25.3 If a Force Majeure situation arises, the Contractor shall promptly notify the Purchaser in writing of such condition and the cause thereof with a copy to the Client. Unless otherwise directed by the Purchaser in writing, the Contractor shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

26. Termination for Insolvency

26.1 The Purchaser may at any time terminate the Contract by giving written notice to the Contractor, if the Contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the Contractor, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the Purchaser.

27. Termination for Convenience

27.1 The Purchaser may, by written notice sent to the Contractor, terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Purchaser's convenience, the extent to which performance of work under the Contract is terminated, and the date upon which such termination becomes effective.

27.2 The Service which are complete and ready for shipment within four (4) weeks after the Contractor's receipt of notice of termination shall be accepted by the Purchaser at the Contract terms and prices. For the remaining Goods, the Purchaser may elect:

- (a) to have any portion thereof completed and delivered at the Contract terms and prices and/or
- (b) to cancel the remainder and pay to the Contractor an agreed amount for partially completed Goods and for materials and parts previously procured by the Contractor for the purpose of the Contract, together with a reasonable allowance for overhead & profit.

28. Resolution of Disputes

28.1 The Purchaser and the Contractor shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.

28.2 If, after twenty-eight (28) days, from the commencement of such informal negotiations, the Purchaser and the Contractor have been unable to resolve amicably a Contract dispute, either party may, within one month, require that the dispute be referred for resolution by arbitration under the Rules of Pakistan Arbitration Act 1940, as amended, by one or more arbitrators selected in accordance with said Rules. The place for arbitration shall be Lahore, Pakistan. The award shall be final and binding on the parties.

29. Contract Language

29.1 The Contract shall be in the English language, and all documentation related hereto will also be in the English language. The Contractor hereby represents that it has sufficient knowledge of the English language fully to understand the Contract.

29.2 The Contractor shall bear all costs of translation to English and all risks of the accuracy of such translation.

30. Applicable Law

30.1 The Contract shall be governed by and interpreted in accordance with the laws of Pakistan.

31. Notices

31.1. Notice to Contractor

All certificates, notices, instructions or orders to be given to the Contractor by the purchaser or the Client under the terms of the Contractor, shall be served by sending the same by registered post, cable, telex or facsimile transmission to or leaving the same at the Contractor's principal office, or at the Contractor's office in Pakistan or such other addresses as the Contractor shall nominate for the purpose, or may be by handing over to the Contractor's representative.

31.2. Notice to Purchaser

Any notice to be given to the Purchaser under the terms of the Contract shall be served by sending the same by registered post, telex or facsimile transmission to or leaving the same at the following office:

Chief Engineer Electrical
Punjab Industrial Estate Development and Management Company
Commercial Area (North) , Sundar Industrial Estate
Sundar raiwind Road, Lahore

31.3. Notice to Client

Any notice to be given to the Client under the terms of the Contract shall be sent by post, cable, telex or facsimile transmission or be left at the following addresses:

Chief Engineer Electrical
Punjab Industrial Estate Development and Management Company
Commercial Area (North) , Sundar Industrial Estate
Sundar Raiwind Road, Lahore

32. Taxes and Duties

32.1 The Contractor shall be entirely responsible for all taxes, stamp duties and other such levies imposed outside or inside Pakistan.

33. Client and Client's Representative

33.1. Client's Duties

The Client shall carry out the duties specified in the Contract.

Except as expressly stated in the Contract, the Client shall have no authority to relieve the Contractor of any of his obligations under the Contract.

33.2. Client's Representative

The Client's Representative shall be appointed by and be responsible to the Client and shall only carry out such duties and exercise such authority as may be delegated to him by the Client under Clause 33.3.

33.3. Client's Power to Delegate

The Client may from time to time delegate to the Client's Representative any of the duties vested in the Client and may at any time revoke such delegation.

Any such delegation or revocation shall be in writing and shall not take effect until a copy thereof has been delivered to the Contractor and the Purchaser.

Any decision, instruction or approval given by the Client's Representative to the Contractor in accordance with such delegation shall have the same effect as though it had been given by the Client. However:

- (a) Any failure of the Client's Representative to disapprove any Goods or workmanship shall not prejudice the right of the Client to disapprove such Goods or workmanship and to give instructions for the rectification thereof;
- (b) If the Contractor questions any decision or instruction of the Client's Representative, the Contractor may refer the matter to the Client who shall confirm, reverse or vary such decision or instruction.

33.4. Client's Decisions and Instructions

The Contractor shall proceed with the decisions and instructions given by the Client in accordance with these Conditions.

34. Ownership of Goods

Goods to be supplied pursuant to the Contract shall become the property of the Purchaser when the Goods are Taken Over by the Purchaser.

35. Training

35.1 The Contractor shall arrange and undertake a comprehensive training program for the staff nominated by the Client to ensure that they shall acquire a good working knowledge of the operation, and general maintenance of the Goods to be supplied under the Contract.

In case of non-compliance with instructions, non-cooperation or other difficulties experienced by the Contractor with regard to any of these personnel, the Contractor shall apprise the Client. The Contractor shall then proceed to implement suitable remedial measures after consultation with the Client.

36. Compliance with Statutes and Regulations

36.1 The Contractor shall in all matters arising in the performance of the Contract conform in all respects with the provisions of all Central, Provincial and Local Laws, Regulations and By-Laws in force in Pakistan, and shall give all notices and pay all fees required to be given or paid and shall keep the Purchaser indemnified against all penalties and liability of any kind for breach of any of the same.

37. Headings

37.1 Headings, whether of clauses or of other parts of the Contract, are for reference only and are not to be construed as part of the contract.

38. Waiver

38.1 Failure of either party to insist upon strict performance by the other party of any provision of the Contract shall in no way be deemed or construed to affect in any way the right of that party to require such performance.

